

# SCI Engineered Materials, Inc.

## Annual Meeting

June 4, 2020



Advanced Ceramic  
Powders



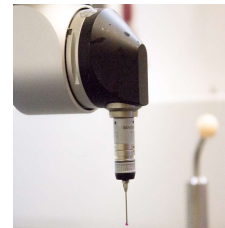
Hot Pressing



Machining



Indium Bonding



Quality Assurance &  
Material Characterization



Additive Manufacturing

# Agenda

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Welcome

## Annual Meeting of Shareholders

- Proposals
  - Board of Directors election
  - Ratify selection of GBQ Partners LLC
- Transact any other business which may properly come before the meeting or any adjournment thereof.
- Adjournment

## Business Review

# Proposals

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- **Board of Directors Nominees** (Each to serve for terms expiring at the next Annual Meeting of Shareholders)

John P. Gilliam  
Emily Lu  
Laura F. Shunk

Edward W. Ungar  
Charles Wickersham  
Jeremiah Young

- Ratify the selection of GBQ Partners LLC as the Company's Independent Registered Public Accounting Firm for the year ending December 31, 2020.

## 2019 Financial Highlights

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(\$ Thousands)

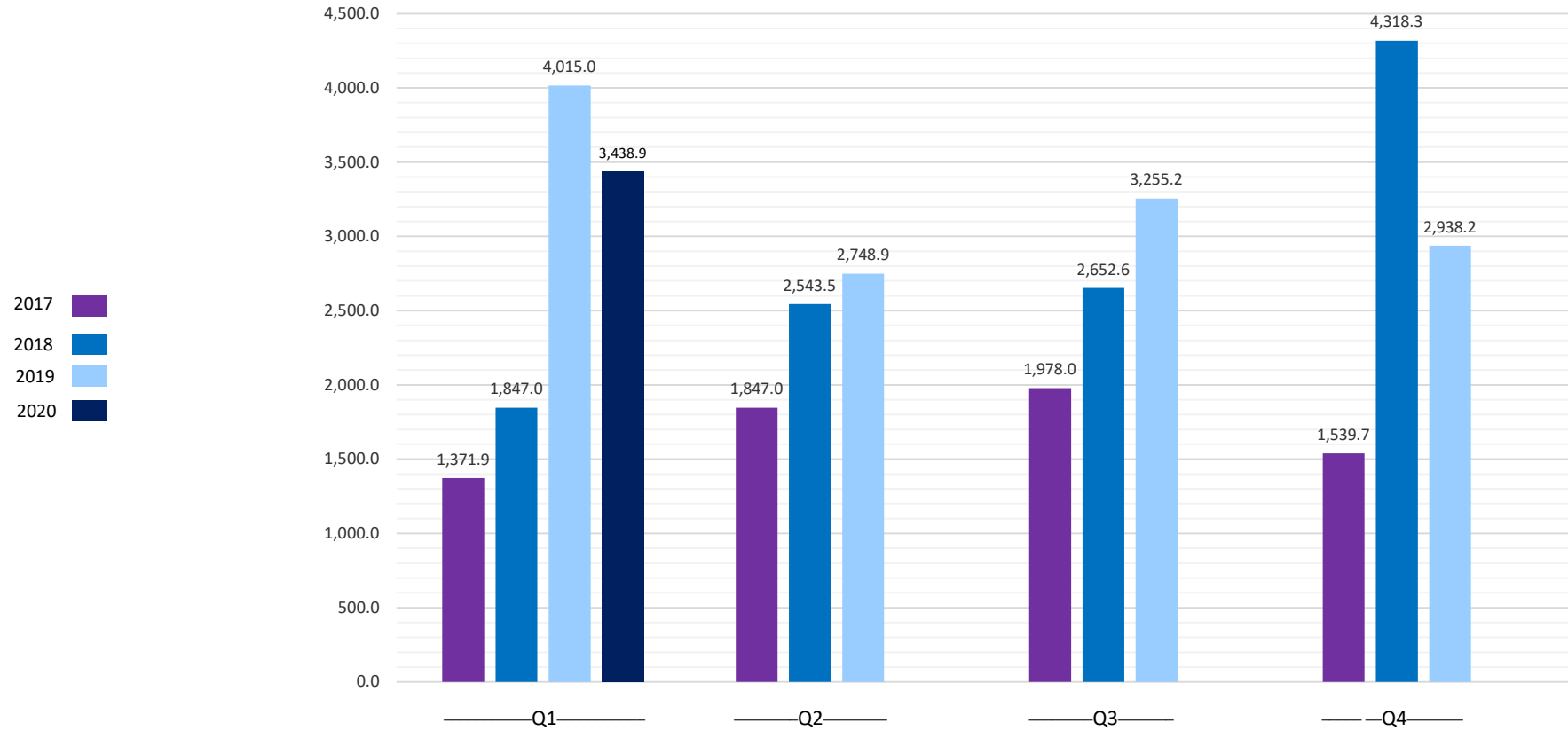
|                                       | <b><u>2019</u></b> | <b><u>2018</u></b> | <b><u>Change</u></b> |
|---------------------------------------|--------------------|--------------------|----------------------|
| Total revenue                         | \$12,950           | \$11,362           | +14%                 |
| Gross profit                          | \$ 2,209           | \$ 2,905           | (24)%                |
| Operating expenses                    | \$ 1,878           | \$ 1,970           | (5)%                 |
| Income applicable to common stock     | \$ 261             | \$ 884             | (67)%                |
| Fully-diluted earnings per share (\$) | \$ 0.06            | \$ 0.21            | (71)%                |

### **At December 31,**

|                        | <b><u>2019</u></b> | <b><u>2018</u></b> |       |
|------------------------|--------------------|--------------------|-------|
| Cash                   | \$ 1,828           | \$ 1,803           | +1%   |
| Total debt outstanding | \$ 224             | \$ 263             | (15)% |

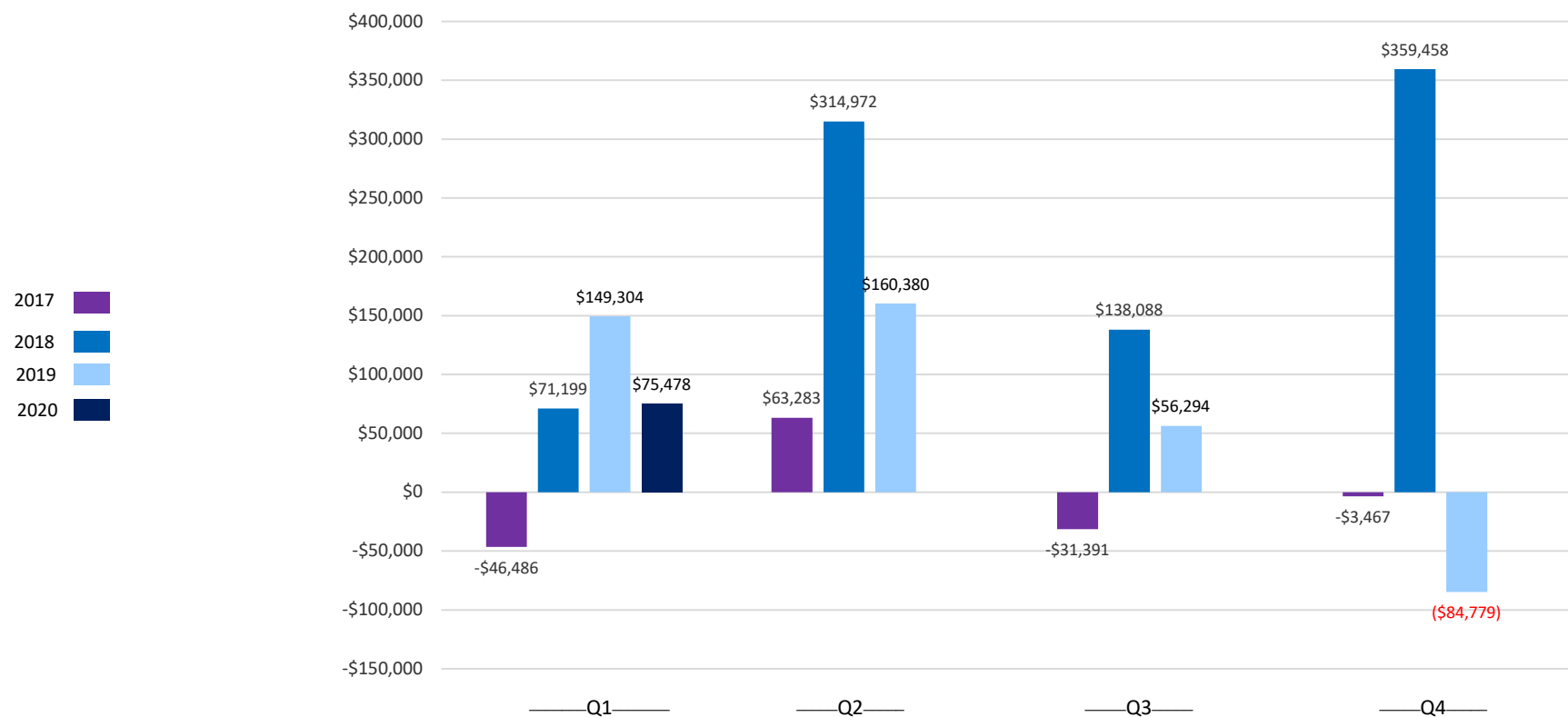
# Total Revenue

\$000



# Income (Loss) Applicable to Common Shares

Dollars



## 2019 Achievements

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- Successful executive management transition
- Record revenue of nearly \$13.0 million
- Raised market visibility
- Increased presence in niche markets

# Raised Market Visibility

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Society of Vacuum Coaters



Society of Photographic  
Instrumentation Engineers



Association of International  
Metallizers, Coaters and  
Laminators





## Increased Presence in Niche Markets

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**Automotive**



**Optical Coatings**



**PVD Glass Coatings**



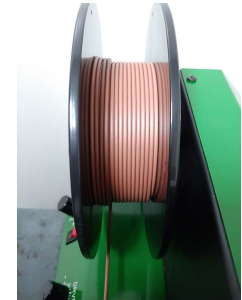
**Defense & Aerospace**



**Photonics**



**Solar**



**Additive  
Manufacturing**

## 2020 Objectives

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- Launch updated corporate website with increased content and functionality
- Adapt to change and prudently manage business
- Maintain close contact with customers
- Update long-term growth strategy

# Our People

